

**Mauna Lani Resort Association
Annual Budget Approval Meeting
November 11, 2019**

Voting Directors Present: Tom Leeper (**D/P**), David Gross (**D/S**), Kelley Cosgrove (**D**),

Voting Director Absent: Patrick Fitzgerald (**D/VP**)

Via Telephone: Umang Gupta (**D**)

Other Officers: Madelene Robinson (**T/pro tem**)

Resort Assn Partners: Sandie Patton
Lani Morris

I. Call to Order

There being a quorum, Tom Leeper, President of the Mauna Lani Resort Association (MLRA) called the meeting to order at 10:07 a.m.

II. Minutes of the Regular Board Meeting of October 11, 2019

A Motion was made, seconded, and passed by majority vote of the Board to approve the Minutes of the Regular Board Meeting of October 11, 2019, as written.

Motion: Umang Gupta

Second: Kelley Cosgrove

III. 2020 Forecast and 2019 Fiscal Budget

Detailed drafts of the 2020 Forecast and 2019 Fiscal Budget were reviewed by members of the Board. Ms. Patton and Treasurer Robinson answered various queries in this regard.

Director Gupta provided an update regarding the status of the Pauoa Beach Owners vs. Exclusive Resorts at Pauoa Beach (to which MLRA is not a party), noting that the Pauoa Beach Plaintiffs' final appeal will likely be resolved in approximately mid-2020.

Director Gross opined that the Association may yield a higher level of short-term interest revenue by exploring investment products outside of the menu of investment product options currently available through Hawaiiana Management (the Association's Fiscal Management company); Director Gross suggested exploring investment products available through companies such as Charles Schwab and Morgan Stanley and offered to assist in the development of a more robust cash management strategy.

Motion Approved:

A Motion was made, seconded, and passed by majority vote of the Board to appoint Director/Secretary Gross to the additional position of Treasurer of the Board, with primary focus to be on “cash management and investment strategies” for the Association; there shall be no change to the current processes and procedures with regard Income & Expense management, Balance Sheet management, and/or financial reporting as currently handled by the Association’s Fiscal Manager and Executive Director.

Motion: Kelley Cosgrove

Second: Umang Gupta

Motion Approved:

A Motion was made, seconded, and passed by majority of the Board to approve the Association’s 2020 Fiscal Budget, and to distribute the approved 2020 Fiscal Budget to all Residential Subassociations, Hotels and Commercial Owners, subject to the following:

- *That there be no increase in the per-unit assessment fees for 2020;*
- *Extra staffing at the Beach Club during the peak season (December 31, 2019 through April 15, 2020) shall be budgeted for one (1) Beach Club Parking Lot Attendant, not to exceed \$50,000 for this test period. The Board will evaluate the effectiveness of this measure and will determine whether or not this additional staffing shall be extended to other peak periods throughout the year.*
- *All other Forecast, Budget & Reserve expenditure proposals, as presented, are hereby approved by the Board.*

Motion: David Gross

Second: Kelley Cosgrove

IV. Other Business

- a. Director Gross will oversee the development of a new Association website in 2020
- b. Traffic Calming & Roadway Safety Committee – Jim Crum (resigned) to be replaced by Kelly Rohlff
- c. Ms. Patton to issue a Call for CDC Candidates in early 2020

Adjournment

Upon a motion duly made, seconded and carried, there being no further business, the meeting adjourned at 11:59 a.m.

Motion: David Gross

Second: Kelley Cosgrove

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